

# EDUARDO ZAMANILLO VILLEGAS

## CONTACT INFO

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Chile

## CAREER

Cu/Au/Ag/Li Mine Projects developer. Management of Mine investment projects from geological conception to commercial operation. Inorganic growth experience (M&A).

## EDUCATION

- MBA, Cranfield School of Business, England, Grad. 2011  
- Master in Global Business, Universidad de Chile, Grad. 2008  
- Mining Civil Engineer, Pontificia Universidad Católica de Chile, Grad. 2000

## LANGUAGES

Fluent in English  
Spanish native

## ADDITIONAL INFORMATION

Nationalities  
Spanish (EU passport)  
Chilean

Experience living abroad:  
England, Venezuela, Colombia,  
Argentina and Chile

Birth date: August 14, 1976.

Marital Status: Married

Family: 3 children

## PROFESSIONAL EXPERIENCE

### General Manager / Business Development Manager

2018 – up to date

nGen-ko Minerals – Stingray Cu/Mo + others mining projects in Chile

- General Management of an early stage privately owned exploration company focused in the development of mineral properties in the north of Chile. Role includes secure financing sources; obtain permits, exploration activities and the coordination of technical/environmental studies. Our main project is Stingray and is located close to Huara in the Iquique Region of Chile

### Mine Asset Manager / Mine Business Development Manager

2014 – 2018

Mitsui & Co. – Minerals Resources Development Latin America

- Mitsui's representative in Board of Directors and related Governance Committees of Collahuasi/Anglo American Sur/ Los Pelambres (1<sup>st</sup> Tier Copper Mines in Chile).
- Management of Mine Copper Investments and related Special Purpose Entities, optimization and long term planning directing technical/financial/legal advisors while managing a smooth coordination with other shareholders (project finance and maintenance of investment structures).
- Continuous follow-up of potential investment opportunities in Base Metals Mining projects. Valuation and coordination of Due Diligences on M&A processes (Quellaveco, Timok, Red Chris, L.G.S project).

### Mineral Resources and Energy Manager (Mining & Metals Investment Banking model)

2009 – 2014

Mitsui Chile – Minerals Resources and Energy Department

- Responsible of Mitsui's Mining and Energy assets in Chile, Commodity trading (Cu Concentrates, Cu Cathodes and Molybdenum Concentrates) and development of Mining investment opportunities.
- General working scheme like Metals&Mining Investment Banking model. Search, review and valuation of several mining projects from technical and business perspectives (Peru, Argentina, Mexico and Chile).
- Conducted due diligence processes backing up Mitsui Tokyo office acquisition proposals for copper assets (coordination of legal, technical, financial and tax advisors).
- Management of the JV (Mitsui/Posco/Li3) for Lithium Project in Maricunga Salar (CEOL tender process).
- During year 2011 was seconded to the Mitsui's London office

### Supply Specialist – BHP Regional Supply Office

2006 - 2007

BHP – Base Metals HQ

- Improvement of processes and systems related to BHP's strategic KPIs in South American Assets.
- Successfully supports the Business Development area on key inputs for business valuation processes.
- Support divestment process of Tintaya Mine Asset in Peru
- Enhanced the implementation of e-commerce tools (Contract and Category Management System)

### Head of Capital Projects

2004 - 2006

BHP – Cerro Colorado Copper Mine

- Successful management of minor capital projects during the stages of engineering, construction, commissioning and hand over to operations at Cerro Colorado Copper Mine.
- Complete a total of 16 capital investments without LTI incident, on time and on budget.
- After Iquique's 2005 earthquake, lead the assessment on infrastructure's damages. Main role was the coordination of Fluor's engineers and the allocation of efforts to quickly restart operations.

### Trainee Engineer - Graduate Program

2002 - 2004

BHP – Cerro Colorado Copper Mine

- Took part of the "Graduates Pilot Program" with assignments in the mine and plant areas. Also, participated in the Global Awareness program in CEIBS (China European International Business School).
- In the mine area responsible for developing and implementing mining tactics and strategies for the open pit operation and follow-up mine plans and schedules; another area of work was to conduct geo-statistical resource and reserve estimations, as well as long term mine planning.
- In the plant in charge of the analysis and implementation of working practices to improve the productivity and the development and maintenance of metallurgical accounting and reconciliation procedures.

### Engineer at Technical & Sustainability Area (STP Engineer)

2000 - 2002

Exxon Mobil (Asset acquired by Anglo American in 2002)

- In charge of the coordination of the different engineering activities including the management of some of the studies related to maintain a sustainable supply of water for Los Bronces expansion project.
- During the sale process of Los Bronces/El Soldado/Chagres acted as support junior engineer in several tasks including the preparation of the data room and Q&A process.